

SALES / PROJECT PLANNING



Date: _____ Sales Person: _____ Current Customer?: Yes / No

Company: _____ Contact: _____

Address: _____ Position: _____

City: _____ Phone: _____

State: _____ Zip Code: _____

www. _____ Email: _____

Who is the End User? _____

Do you buy enclosures today?: Yes / No From Who: _____

Why are you calling Amprod?: _____ How Many (EAU): _____

Pain Point 1: _____

Pain Point 2: _____

Pain Point 3: _____

How did you hear about us?: _____

Type of business, What do they do?: _____

What is their Application: _____

UL: Yes / No

NEMA Rating: NEMA1 / NEMA12 / NEMA3R / NEMA4 / NEMA6

IP Rating: IP65 / IP66 / Other _____

Color: Textured Beige / Gray / Other _____

Needs Quote By: _____ Quantity: _____ Delivery Deadline: _____

Are you getting a quote from another vendor?: Yes / No Who?: _____

Pricing Level: D1 / D2 / Corp / List

Quote Number: _____ Date Approved: _____ By: _____

Did you follow up after sending quote?: Yes / No What did they say?: _____

Type of Enclosure: _____
RUs: _____ Mounting Type (multi-select): Pad / Pole / Wall

Power Options

Load Center Slots: 12 Slots / 20 Slots / Other _____
Amperage: 100 / 200 / Other _____ Voltage: 120-240 / 480 / Other _____
Phase: 1PH / 3PH

ATS Amperage: 100 / 200 / Other _____ Voltage: 120-240 / 480 / Other _____
Phase: 1PH / 3PH

Gen Plug Amperage: 30 / Other _____ Voltage: 120-240 / 480 / Other _____
Phase: 1PH

Alarm Options

Door Alarm: Yes / No Tech On-Site: Yes / No
66 Block: Yes / No

Lighting Options

How Many Bays: _____ Type: LED / Fluorescent
Voltage: 120vac / 48vdc

Environmental Options (HVAC: Should add insulation package)

MAX Ambient Temp: _____ Direct Sunlight?: Yes / No
MAX Internal Temp: _____ Heater?: Yes / No
Internal heat dissipation (Watts): _____
Voltage: 120vac / 230vac / 48vdc / Other _____
Type of controller (multi-select): Standard / Ethernet / Lead/Lag / Other _____
Manufacturer: _____ Required BTU: _____

(Heat Exchanger: Should NOT add insulation package)

MAX Ambient Temp: _____ Direct Sunlight?: Yes / No
MAX Internal Temp: _____ (Cannot be Less Than Ambient) Heater?: Yes / No
Internal heat dissipation (Watts): _____
Voltage: 120vac / 48vdc / Other _____
Fan Controller: Yes / No

Fan Systems

100cfm fan kit: Yes / No Voltage: 120vac / 48vdc / 24vdc

Note: Standard HEX from IQ has no controller. Blade series has controller and can use both 120vac and 48vdc. Blade also has alarm function output for high temp. NEMA 4 500cfm VentPAK comes as a 120vac main power, power back-up 48vdc when main power is lost, and thermostat to operate fan.

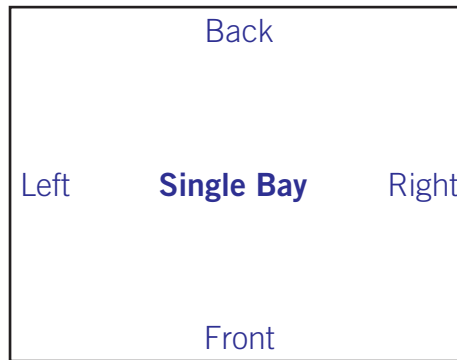
Accessories Options

- Insulation
- Laptop Tray
- Rack Mounted L Rails for shelf mounted equipment
- 2nd set of rack rails
- Battery Tray
- Telco Box
- Copper ground bar
- Battery box
- Battery box with slide out tray
- Other _____

Equipment Locations

Back Door Options

Left Side Options

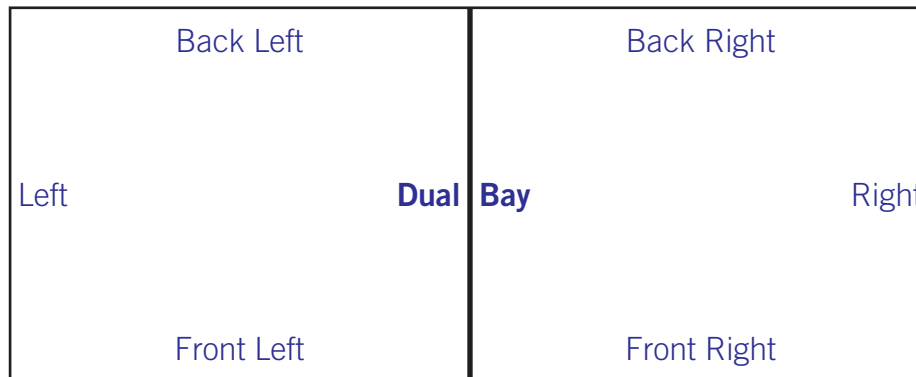


Right Side Options

Front Door Options

Back Left Door Options

Back Right Door Options



Left Side Options

Right Side Options

Front Left Door Options

Front Right Door Options

DC Power

Application: _____

Input Voltage Available: _____ AC / DC

Output Voltage: _____ (-48v, 24v)

Equipment Drain:

1. _____ Amps
2. _____ Amps
3. _____ Amps
4. _____ Amps
5. _____ Amps
6. _____ Amps
7. _____ Amps
8. _____ Amps
9. _____ Amps
10. _____ Amps

Alarms:

10' cable for C-form contacts or Ethernet SNMP? _____

Batteries:

1. How many hours/minutes of backup _____ hours _____ minutes
2. Low voltage disconnect for the batteries? Yes / No
3. Battery breakers at shelf or on the power bay? _____
4. Remote monitoring C-form contacts, SNMP _____

Liberty Series

Mounting Type: Pole/Wall / Pad / Below Grade

Distribution Ports: 72 / 96 / 144 / 288 / 432 / 576 / Other _____

Feeder Ports: 12 / 24 / 36 / 48 / Other _____

Cable Type: Loose Tube / Ribbon

Outer Jacket: Dielectric / Armored

Connector Type: SC/APC / SC/UPC / LC/APC / LC/UPC

Splitter Style: Cassette / LGX

Counts on Splitter: 1x8 / 1x16 / 1x32 / 2x8 / 2x16 / 2x32

Pigtail Length: 100ft / Other _____

Plinth Height: 6" / 12" / Other _____

Parking Lot: Yes / No

Notes (add notes to enhance what you need accomplished)